

Summary & Highlights:

- **Announcements:**
 - A Valentine's Day social event for members and their spouses will be held on the 11th, replacing the regular business forum meeting. An email with details and an RSVP request will be sent soon.
 - '26 invoices have been distributed; get your dues in.
 - Next Meeting: 1/28 / Business Meeting at UMI
- **Tip Session Highlights:**
 - Beyond all of the business amongst each other, there were several nods to the benefits of networking with fellow members and all it provides.
 - Cassidy shared personal update about no longer being with Jack Laurie Group and ultimately considering her next move; working closely with membership committee as well. Email is cassidy4everyoung@gmail.com / mobile # the same.
 - Several comments on the National Champion Hoo Hoo Hoo, Hoosiers....and Fernando's consideration of NFL vs. job at UBS Wealth Management (Dan Arnold); apparently he's going NFL route
 - Many members taking advantage of Christopher James sale....highlighted by Steve Z's entire wardrobe replacement.
 - RIP to Dan Copeland's yellow cat Butter, who was eventually replaced by I Can't Believe it's Not Butter.
- Mike Motter wins pot after hard fought battle of interactive heads/tails (had to be there)

Guest Speaker Presentation: Stillwater Hospice

Summary of Discussion:

- Dan Copeland introduced the guest speaker, Monica Chamberlain, Senior Director of Development at Stillwater Hospice.
- Monica explained that Stillwater's mission is to provide "compassion, comfort, and guidance through life's journey." The organization has been serving the community since 1888, originally as Visiting Nurse.

Core Services:

- **Hospice Care:** Provided when a patient is no longer seeking curative treatment and has a prognosis of about six months. A full care team (doctor, nurse, social worker, etc.) supports both the patient and their family. Stillwater serves about 1,500 patients annually across a 13-county region
- **Grief Support:** A free program available to anyone in the community who has experienced the death of a loved one. The program costs \$550,000 annually to operate and is funded entirely by fundraising.
- **Palliative Care:** For patients still seeking curative treatment. This service helps manage symptoms and facilitates complex conversations between patients, families, and multiple medical specialists

Non-Profit Model: Being a non-profit allows Stillwater to raise funds (approx. 2.0 million annually) for services not covered by insurance reimbursement. This funding supports:

- The 14-bed inpatient hospice home on Homestead Road, which is the only freestanding unit of its kind in the area and operates at a loss.
- The Grief Center.
- Respite care for exhausted caregivers.
- Music therapy and special programs, like birthday parties for terminally ill children.

Volunteers: Stillwater has about 150 volunteers who are critical to its operations, as Medicare requires at least 5% of patient care to be provided by volunteers. They save the organization an estimated \$100,000 annually.

Rebranding: The name was changed from Visiting Nurse to Stillwater Hospice in 2022 to better reflect the organization's full scope of services after market research showed public confusion about their role. The name "Stillwater" was inspired by feedback from families who described the organization's effect as "calming the storm" and "stilling the waters."

Audio available for any interested.